

"Machinery Department" Newspaper Article, August 27, 1897

MACHINERY DEPARTMENT

John Cownie, superintendent, P.O. address, South Amana, Iowa.

The exhibits of farm implements, machinery, wagons and carriages, wind mills, pumps, etc., at the lowa state fair are second to no other exhibits in this line, and the approaching fair, judging from the number of applications already received for space, will prove one of the most interesting and instructive of any exhibitions yet given.

There will not be a tool, implement or machine that is, or could be used, on an lowa farm, but will be represented at the lowa state fair, and everything will be of the best, for it is only the most progressive and successful manufacturers, that dare exhibit their products in competition with the greatest factories in the country.

This is an age of labor saving machinery, and brains, genius and capital are all united to produce implements and machines of the highest merit, to facilitate work, and lighten labor, and no where else can such a display of time, labor, and money saving machinery be seen grouped in close proximity as at the lower state fair.

Implements and machines without end, vehicles from a baby carriage to a hearse, buggies, surreys, phaetons, and carriages, from the low priced to the finest that capital and skill can produce, make the lowa state fair a great object lesson that no progressive farmer can afford to lose.

No wide awake implement dealer in the state should miss the opportunity of seeing this grand display brought together at a cost of thousands of dollars. Here the implement dealer can see all the different lines, and contrast them with those he is handling. Here he can see the actual tools and vehicles which is far more satisfactory than purchasing from the cut in a catalogue.

And at the state fair he cannot only meet the always jovial, and big-hearted traveling salesman, but also the heads of the firm with which he has been doing business for years, without the pleasure of the personal acquaintance.

To come together and get personally acquainted, to exchange views and swap opinions in regard to the defects or merits of the several implements, must prove of the greatest benefit to all parties, and it is particularly gratifying to know that manufacturers, traveling salesmen and dealers are taking a lively interest in the state fair, and looking forward with pleasant anticipation to their meeting amidst the magnificent display of the best the world affords in vehicles, implements and machines.

Then again, the relaxation from business cares, the change of scene, the meeting with old friends, the making of new, all combine to make a visit to the state fair not only financially profitable, but, imparts

health, strength and vigor, all absolutely necessary to achieve success in any calling, with the present close competition and small profits.

By all means give yourself a holiday and visit the fair, returning to life's work with renewed energy, and a fuller knowledge of your business, and if at all possible, let mother and the children accompany you, and share in the pleasure.